DSTILLERY PREDICTIVE SOCIAL AUDIENCES

ENGAGE UPPER FUNNEL CONSUMERS 72 HOURS BEFORE SOCIAL CONVERSATIONS START TO TREND

Predictive social audiences are dynamic and built by Al models that examine 100M daily posts' worth of social signals from 50K publisher sources like Twitter, Reddit, Instagram, YouTube, Flickr. Audience members are continuously scored and rescored with refreshed social intelligence and assembled based on topics predicted to trend 72-hours before their peak.



DISCOVER NEW CUSTOMERS

Find incremental, hyper-relevant new customers engaging with content likely to trend



BUILD CULTURAL CURRENCY

Position your brand ahead of emerging social trends to drive the conversation



BE TOP OF MIND ACROSS FORMATS

Activate social intelligence across the open web, app, native, audio, and connected TV

WHY SHOULD I CARE?

YEAR-OVER-YEAR GROWTH BRANDS **GROWTH IN DOLLAR SALES** 2.5% STABLISHED BRANDS

DOLLAR GROWTH

Growth brands use real-time information via social media to understand their consumers' constantly evolving behavior to target and message them with precision.

Anticipation of customer behavior fueled by social insights enables growth brands to outperform. What if an advertiser could go beyond insights and predict social trends?

A RETAIL FOOTWEAR ADVERTISER'S SUCCESS STORY

OBJECTIVE

A major shoe retailer wanted to:

- Insert their brand into pop culture
- Discover incremental new audiences to engage with the brand

RESULTS

After leveraging Predictive Social Audiences, they exceeded their KPIs and also had a halo effect on the parent company's search performance

new-to-site visits which 95.5% is 3X display benchmark

above the display 2X CTR benchmark



DSTILLERY PREDICTIVE SOCIAL AUDIENCES

HOW DOES IT WORK?



PREDICTIVE SOCIAL AUDIENCE



Client chooses audience segment based on interest and behavior

MODEL CREATED



CONTINUOUS SCORING

Users are scored daily for freshest targeting

KEYWORD OUTPUT Social conversations predicted 72-hours in advance





CONTINUOUS

Fresh social intelligence drives rescoring of users

KEYWORD OUTPUT New social conversations predicted 72-hours in advance

FUTURE





PREDICTIVE SOCIAL AUDIENCES WORK BEST FOR THE FOLLOWING CAMPAIGN GOALS:

- Predicting Social Trends
- Reach / Awareness
- Branding
- · Increasing Engagement
- Audience Expansion

Activate across all screens and formats, **everywhere**

AD FORMATS

- Connected TV
- Audio
- Native
- Video





















